

Dwellings Median Price Comparison Over Last 10 Years

| District | Mar 2003 | Mar 2004 | Mar 2005 | Mar 2006 | Mar 2007 | Mar 2008 | Mar 2009 | Mar 2010 | Mar 2011 | Feb 2012 | Mar 2012 |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Northland | \$168,000 | \$205,000 | \$242,000 | \$280,000 | \$306,000 | \$325,000 | \$311,000 | \$319,000 | \$331,000 | \$315,000 | \$315,000 |
| Auckland | \$279,500 | \$318,000 | \$372,500 | \$385,000 | \$443,000 | \$437,500 | \$435,000 | \$475,500 | \$470,000 | \$468,000 | \$495,200 |
| Waikato/BOP | \$173,000 | \$200,000 | \$249,000 | \$272,500 | \$320,000 | \$320,000 | \$310,000 | \$320,000 | \$305,000 | \$315,000 | \$312,500 |
| Hawkes Bay | \$150,500 | \$195,000 | \$240,000 | \$277,750 | \$268,000 | \$267,000 | \$265,000 | \$270,250 | \$260,000 | \$287,750 | \$281,000 |
| Manawatu/Wanganui | \$110,000 | \$127,000 | \$155,000 | \$180,000 | \$230,000 | \$225,000 | \$225,000 | \$231,500 | \$218,000 | \$227,000 | \$230,550 |
| Taranaki | \$123,000 | \$150,026 | \$220,000 | \$225,000 | \$260,500 | \$253,500 | \$258,000 | \$280,000 | \$270,500 | \$272,000 | \$275,000 |
| Wellington | \$225,250 | \$262,878 | \$289,000 | \$322,000 | \$375,000 | \$410,000 | \$376,000 | \$409,000 | \$415,000 | \$388,000 | \$393,750 |
| Nelson/Marlborough | \$210,000 | \$275,000 | \$287,000 | \$280,000 | \$326,500 | \$315,000 | \$320,000 | \$337,000 | \$329,000 | \$330,000 | \$330,500 |
| Canterbury/Westland | \$158,000 | \$198,000 | \$250,000 | \$267,000 | \$300,000 | \$311,000 | \$290,000 | \$305,000 | \$290,000 | \$330,500 | \$320,000 |
| Central Otago Lakes | \$289,000 | \$349,000 | \$397,500 | \$395,000 | \$416,000 | \$480,000 | \$435,000 | \$440,000 | \$442,500 | \$395,000 | \$395,000 |
| Otago | \$105,000 | \$166,000 | \$198,000 | \$218,000 | \$230,000 | \$241,000 | \$230,000 | \$232,000 | \$215,000 | \$239,750 | \$246,750 |
| Southland | \$81,000 | \$105,000 | \$127,000 | \$128,000 | \$157,000 | \$190,500 | \$182,000 | \$191,750 | \$185,750 | \$182,250 | \$200,000 |
| New Zealand Total | \$200,000 | \$240,000 | \$280,500 | \$302,000 | \$343,500 | \$349,000 | \$335,000 | \$360,500 | \$365,000 | \$355,000 | \$370,000 |

Total Dwellings Sales Comparison Over Last 10 Years

| District | Mar 2003 | Mar 2004 | Mar 2005 | Mar 2006 | Mar 2007 | Mar 2008 | Mar 2009 | Mar 2010 | Mar 2011 | Feb 2012 | Mar 2012 |
|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Northland | 282 | 349 | 296 | 300 | 302 | 153 | 170 | 143 | 122 | 122 | 145 |
| Auckland | 3,758 | 3,942 | 3,652 | 3,465 | 3,884 | 1,621 | 2,190 | 2,187 | 2,437 | 2,075 | 2,848 |
| Waikato/BOP | 1,637 | 1,848 | 1,778 | 1,507 | 1,622 | 677 | 944 | 827 | 798 | 894 | 1,017 |
| Hawkes Bay | 383 | 364 | 345 | 290 | 369 | 180 | 244 | 191 | 195 | 196 | 210 |
| Manawatu/Wanganui | 501 | 575 | 506 | 517 | 534 | 224 | 283 | 268 | 250 | 287 | 329 |
| Taranaki | 261 | 301 | 269 | 243 | 264 | 155 | 166 | 182 | 166 | 191 | 190 |
| Wellington | 1,250 | 1,192 | 1,002 | 1,142 | 1,251 | 603 | 755 | 763 | 710 | 683 | 762 |
| Nelson/Marlborough | 374 | 263 | 339 | 356 | 349 | 203 | 286 | 223 | 214 | 287 | 280 |
| Canterbury/Westland | 1,377 | 1,664 | 1,465 | 1,474 | 1,514 | 821 | 1,090 | 871 | 477 | 896 | 960 |
| Central Otago Lakes | 141 | 127 | 152 | 106 | 151 | 85 | 101 | 83 | 84 | 121 | 119 |
| Otago | 472 | 421 | 343 | 372 | 420 | 242 | 287 | 271 | 259 | 232 | 270 |
| Southland | 309 | 332 | 259 | 267 | 329 | 165 | 178 | 152 | 136 | 184 | 200 |
| New Zealand Total | 10,745 | 11,378 | 10,406 | 10,039 | 10,989 | 5,129 | 6,694 | 6,161 | 5,848 | 6,168 | 7,330 |

Dwellings Medians Days To Sell Comparison Over Last 10 Years

| District | Mar 2003 | Mar 2004 | Mar 2005 | Mar 2006 | Mar 2007 | Mar 2008 | Mar 2009 | Mar 2010 | Mar 2011 | Feb 2012 | Mar 2012 |
|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Northland | 64 | 40 | 37 | 40 | 45 | 61 | 75 | 82 | 94 | 71 | 72 |
| Auckland | 28 | 29 | 29 | 34 | 27 | 36 | 38 | 34 | 35 | 38 | 31 |
| Waikato/BOP | 41 | 32 | 28 | 40 | 37 | 49 | 64 | 48 | 64 | 65 | 49 |
| Hawkes Bay | 31 | 29 | 32 | 39 | 35 | 55 | 60 | 42 | 52 | 59 | 45 |
| Manawatu/Wanganui | 37 | 25 | 25 | 31 | 29 | 55 | 50 | 47 | 49 | 56 | 37 |
| Taranaki | 26 | 27 | 21 | 30 | 33 | 54 | 35 | 49 | 49 | 64 | 49 |
| Wellington | 27 | 27 | 27 | 26 | 22 | 36 | 47 | 29 | 37 | 40 | 34 |
| Nelson/Marlborough | 18 | 28 | 38 | 36 | 26 | 35 | 44 | 37 | 56 | 37 | 35 |
| Canterbury/Westland | 24 | 21 | 22 | 30 | 24 | 41 | 41 | 29 | 50 | 35 | 31 |
| Central Otago Lakes | 34 | 34 | 36 | 54 | 43 | 48 | 82 | 70 | 60 | 63 | 60 |
| Otago | 20 | 21 | 26 | 27 | 27 | 40 | 35 | 29 | 50 | 43 | 35 |
| Southland | 18 | 20 | 27 | 34 | 17 | 30 | 47 | 34 | 36 | 51 | 33 |
| New Zealand Total | 29 | 27 | 28 | 33 | 27 | 40 | 44 | 35 | 41 | 46 | 35 |

Residential Value Of Sales By District

| District | Value |
|---------------------|-----------------|
| Northland | \$59,672,000 |
| Auckland | \$1,711,077,104 |
| Waikato/BOP | \$367,245,221 |
| Hawkes Bay | \$65,413,911 |
| Manawatu/Wanganui | \$86,139,950 |
| Taranaki | \$56,381,073 |
| Wellington | \$340,223,048 |
| Nelson/Marlborough | \$113,283,722 |
| Canterbury/Westland | \$360,310,442 |
| Central Otago Lakes | \$69,268,440 |
| Otago | \$76,366,355 |
| Southland | \$43,481,078 |
| New Zealand Total | \$3,348,862,344 |

Dwellings & Sections Median Price By District

| District | Dwellings | Sections |
|---------------------|-----------|-----------|
| Northland | \$315,000 | \$70,000 |
| Auckland | \$495,200 | \$262,000 |
| Waikato/BOP | \$312,500 | \$177,000 |
| Hawkes Bay | \$281,000 | \$181,000 |
| Manawatu/Wanganui | \$230,550 | \$72,500 |
| Taranaki | \$275,000 | \$150,000 |
| Wellington | \$393,750 | \$125,000 |
| Nelson/Marlborough | \$330,500 | \$180,000 |
| Canterbury/Westland | \$320,000 | \$162,000 |
| Central Otago Lakes | \$395,000 | \$235,000 |
| Otago | \$246,750 | \$105,000 |
| Southland | \$200,000 | \$61,250 |
| New Zealand Total | \$370,000 | \$170,001 |

Dwellings Percentage Difference Over 12 Months

| District | Mar 2011 | Mar 2012 | % increase |
|---------------------|-----------|-----------|------------|
| Northland | \$331,000 | \$315,000 | -4.83 |
| Auckland | \$470,000 | \$495,200 | 5.36 |
| Waikato/BOP | \$305,000 | \$312,500 | 2.45 |
| Hawkes Bay | \$260,000 | \$281,000 | 8.07 |
| Manawatu/Wanganui | \$218,000 | \$230,550 | 5.75 |
| Taranaki | \$270,500 | \$275,000 | 1.66 |
| Wellington | \$415,000 | \$393,750 | -5.12 |
| Nelson/Marlborough | \$329,000 | \$330,500 | 0.45 |
| Canterbury/Westland | \$290,000 | \$320,000 | 10.34 |
| Central Otago Lakes | \$442,500 | \$395,000 | -10.73 |
| Otago | \$215,000 | \$246,750 | 14.76 |
| Southland | \$185,750 | \$200,000 | 7.67 |
| New Zealand Total | \$365,000 | \$370,000 | 1.36 |

R059 Reinz Property Market Report

For Period Mar 2012

Northland Medians and Numbers Sold

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|-------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Mangonui | \$395,000 | 8 | \$322,500 | 8 | \$350,000 | 5 | \$450,000 | 2 | \$227,500 | 8 | \$600,000 | 5 |
| Kaitaia & Far North | \$197,500 | 8 | \$200,000 | 5 | \$205,000 | 6 | \$215,000 | 2 | \$180,000 | 5 | \$173,000 | 10 |
| Whangaroa/Kaeo | | 0 | | 0 | \$815,000 | 1 | \$500,000 | 1 | \$258,000 | 1 | \$200,000 | 1 |
| Hokianga | \$535,000 | 2 | | 0 | \$271,000 | 3 | \$450,000 | 1 | | 0 | | 0 |
| Kaikohe | \$175,000 | 7 | \$135,000 | 4 | \$205,000 | 5 | \$106,000 | 2 | \$202,500 | 2 | \$160,000 | 3 |
| Paihia | \$320,000 | 6 | \$310,000 | 5 | \$525,000 | 9 | \$570,000 | 5 | \$565,000 | 5 | | 0 |
| Kawakawa | \$199,000 | 1 | \$250,000 | 1 | | 0 | | 0 | \$100,000 | 1 | \$280,000 | 2 |
| Moerewa | | 0 | | 0 | | 0 | \$110,000 | 1 | | 0 | | 0 |
| Kerikeri | \$575,000 | 11 | \$380,000 | 13 | \$439,500 | 12 | \$465,000 | 16 | \$360,000 | 14 | \$440,000 | 23 |
| Russell | \$400,000 | 3 | \$635,000 | 1 | \$616,250 | 4 | \$815,000 | 1 | \$395,000 | 5 | \$730,000 | 4 |
| Dargaville Borough | \$203,500 | 10 | \$210,000 | 4 | \$212,500 | 8 | \$232,500 | 2 | \$217,500 | 2 | \$202,500 | 6 |
| Whangarei County | \$421,250 | 22 | \$417,000 | 25 | \$405,500 | 24 | \$395,000 | 17 | \$338,000 | 24 | \$355,000 | 26 |
| Whangarei City | \$310,500 | 66 | \$295,000 | 94 | \$292,500 | 59 | \$275,000 | 63 | \$285,000 | 45 | \$280,000 | 51 |
| Otamatea County | \$375,000 | 9 | \$382,000 | 10 | \$310,000 | 7 | \$407,000 | 9 | \$324,000 | 10 | \$335,000 | 14 |
| <u>Northland</u> | <u>\$325,000</u> | <u>153</u> | <u>\$311,000</u> | <u>170</u> | <u>\$319,000</u> | <u>143</u> | <u>\$331,000</u> | <u>122</u> | <u>\$315,000</u> | <u>122</u> | <u>\$315,000</u> | <u>145</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Auckland Medians and Numbers Sold

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|-------------------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Albany District | \$625,000 | 37 | \$644,500 | 62 | \$613,500 | 64 | \$630,000 | 95 | \$653,000 | 65 | \$648,500 | 72 |
| East Coast Bays | \$522,500 | 86 | \$501,000 | 139 | \$550,000 | 122 | \$607,500 | 168 | \$580,000 | 139 | \$610,000 | 210 |
| Glenfield Area | \$423,000 | 67 | \$377,500 | 86 | \$415,000 | 73 | \$405,500 | 102 | \$427,000 | 93 | \$442,000 | 124 |
| Birkenhead Area | \$500,000 | 28 | \$460,000 | 59 | \$571,000 | 57 | \$494,000 | 76 | \$569,000 | 51 | \$603,000 | 84 |
| Milford/Takapuna | \$615,500 | 36 | \$544,000 | 58 | \$655,000 | 49 | \$650,000 | 61 | \$640,500 | 44 | \$672,500 | 67 |
| Devonport Area | \$695,000 | 15 | \$550,000 | 29 | \$728,750 | 34 | \$910,000 | 33 | \$795,500 | 23 | \$874,000 | 44 |
| <i>North Shore City</i> | <i>\$510,000</i> | <i>269</i> | <i>\$485,000</i> | <i>433</i> | <i>\$555,000</i> | <i>399</i> | <i>\$550,000</i> | <i>535</i> | <i>\$567,000</i> | <i>415</i> | <i>\$595,300</i> | <i>601</i> |
| Upper Harbour | \$525,000 | 15 | \$513,200 | 18 | \$500,000 | 25 | \$560,000 | 23 | \$490,000 | 29 | \$516,250 | 28 |
| Waitakeres | | 0 | \$383,500 | 2 | \$615,000 | 2 | \$515,000 | 3 | \$484,200 | 1 | \$415,000 | 3 |
| Henderson Area | \$365,000 | 109 | \$360,000 | 148 | \$375,000 | 156 | \$400,000 | 164 | \$362,500 | 143 | \$384,000 | 212 |
| Glen Eden Area | \$321,250 | 62 | \$315,000 | 70 | \$345,000 | 66 | \$350,000 | 53 | \$340,000 | 71 | \$353,000 | 81 |
| Titirangi Area | \$466,000 | 24 | \$434,750 | 38 | \$478,650 | 30 | \$460,800 | 44 | \$510,000 | 35 | \$454,000 | 52 |
| <i>Waitakere City</i> | <i>\$373,634</i> | <i>210</i> | <i>\$367,500</i> | <i>276</i> | <i>\$378,000</i> | <i>279</i> | <i>\$400,000</i> | <i>287</i> | <i>\$375,000</i> | <i>279</i> | <i>\$399,250</i> | <i>376</i> |
| Mount Roskill Area | \$425,000 | 65 | \$411,000 | 105 | \$470,000 | 101 | \$447,500 | 112 | \$502,000 | 85 | \$506,000 | 131 |
| Mount Albert Area | \$518,250 | 36 | \$483,500 | 60 | \$523,000 | 59 | \$576,000 | 80 | \$614,000 | 64 | \$600,000 | 95 |
| City / Pt Chev | \$320,000 | 163 | \$327,500 | 214 | \$355,000 | 215 | \$310,000 | 262 | \$320,000 | 218 | \$348,000 | 256 |
| Mt Eden / Epsom | \$601,000 | 78 | \$600,000 | 133 | \$690,000 | 121 | \$715,000 | 133 | \$709,325 | 68 | \$719,250 | 142 |
| Eastern Suburbs | \$770,000 | 117 | \$683,500 | 150 | \$811,000 | 195 | \$861,000 | 177 | \$880,000 | 120 | \$840,000 | 202 |
| Ellerslie / Panmure | \$535,000 | 33 | \$430,200 | 35 | \$478,000 | 37 | \$482,000 | 35 | \$507,500 | 26 | \$451,000 | 39 |
| Onehunga / Penrose | \$434,000 | 47 | \$360,000 | 49 | \$415,000 | 49 | \$355,000 | 76 | \$402,050 | 48 | \$445,000 | 63 |
| Islands Of Gulf | \$715,000 | 12 | \$447,500 | 22 | \$440,500 | 24 | \$465,000 | 20 | \$495,000 | 36 | \$440,000 | 26 |
| <i>Auckland City</i> | <i>\$510,000</i> | <i>551</i> | <i>\$476,500</i> | <i>768</i> | <i>\$550,000</i> | <i>801</i> | <i>\$520,000</i> | <i>895</i> | <i>\$527,500</i> | <i>665</i> | <i>\$570,500</i> | <i>954</i> |
| Eastern Beaches | \$525,000 | 131 | \$510,000 | 247 | \$551,667 | 190 | \$540,500 | 226 | \$600,000 | 185 | \$587,500 | 248 |
| Manukau Rural | \$585,000 | 1 | \$300,000 | 1 | \$435,000 | 1 | | 0 | \$465,000 | 3 | \$535,000 | 3 |
| Papatoetoe Area | \$330,000 | 127 | \$305,000 | 101 | \$322,000 | 129 | \$325,000 | 111 | \$370,000 | 120 | \$373,000 | 161 |

R059 Reinz Property Market Report

For Period Mar 2012

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|------------------------------|-------------------------|---------------------|-------------------------|---------------------|-------------------------|---------------------|-------------------------|---------------------|-------------------------|---------------------|-------------------------|---------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Manurewa Area | \$330,000 | 93 | \$312,000 | 79 | \$325,000 | 89 | \$280,000 | 79 | \$340,000 | 87 | \$308,000 | 102 |
| <i>Manukau City</i> | <i>\$390,000</i> | <i>352</i> | <i>\$440,750</i> | <i>428</i> | <i>\$439,300</i> | <i>409</i> | <i>\$447,500</i> | <i>416</i> | <i>\$480,000</i> | <i>395</i> | <i>\$483,500</i> | <i>514</i> |
| Papakura Area | \$329,500 | 46 | \$338,000 | 48 | \$325,000 | 43 | \$342,500 | 46 | \$356,500 | 48 | \$365,000 | 75 |
| <i>Papakura District</i> | <i>\$329,500</i> | <i>46</i> | <i>\$338,000</i> | <i>48</i> | <i>\$325,000</i> | <i>43</i> | <i>\$342,500</i> | <i>46</i> | <i>\$356,500</i> | <i>48</i> | <i>\$365,000</i> | <i>75</i> |
| <u>Metropolitan Auckland</u> | <u>\$440,400</u> | <u>1,428</u> | <u>\$441,000</u> | <u>1,953</u> | <u>\$485,000</u> | <u>1,931</u> | <u>\$480,000</u> | <u>2,179</u> | <u>\$482,000</u> | <u>1,802</u> | <u>\$505,000</u> | <u>2,520</u> |
| Rodney North | \$450,000 | 35 | \$520,000 | 41 | \$510,000 | 55 | \$425,000 | 45 | \$435,000 | 59 | \$459,000 | 59 |
| Hibiscus Coast | \$498,000 | 67 | \$428,000 | 79 | \$475,000 | 73 | \$467,000 | 97 | \$465,000 | 90 | \$472,000 | 131 |
| <i>Rodney District</i> | <i>\$482,500</i> | <i>102</i> | <i>\$450,000</i> | <i>120</i> | <i>\$475,000</i> | <i>128</i> | <i>\$446,500</i> | <i>142</i> | <i>\$455,000</i> | <i>149</i> | <i>\$471,000</i> | <i>190</i> |
| Franklin County | \$365,000 | 43 | \$365,000 | 72 | \$342,500 | 68 | \$351,000 | 66 | \$347,500 | 68 | \$372,250 | 96 |
| <i>Franklin District</i> | <i>\$365,000</i> | <i>43</i> | <i>\$365,000</i> | <i>72</i> | <i>\$342,500</i> | <i>68</i> | <i>\$351,000</i> | <i>66</i> | <i>\$347,500</i> | <i>68</i> | <i>\$372,250</i> | <i>96</i> |
| Thames / Coromandel | \$365,000 | 48 | \$330,000 | 45 | \$405,500 | 60 | \$350,000 | 50 | \$368,000 | 56 | \$329,500 | 42 |
| <i>Thames/Coromandel</i> | <i>\$365,000</i> | <i>48</i> | <i>\$330,000</i> | <i>45</i> | <i>\$405,500</i> | <i>60</i> | <i>\$350,000</i> | <i>50</i> | <i>\$368,000</i> | <i>56</i> | <i>\$329,500</i> | <i>42</i> |
| <u>Outer Auckland</u> | <u>\$420,000</u> | <u>193</u> | <u>\$405,000</u> | <u>237</u> | <u>\$430,500</u> | <u>256</u> | <u>\$425,000</u> | <u>258</u> | <u>\$410,000</u> | <u>273</u> | <u>\$422,500</u> | <u>328</u> |
| <u>Auckland</u> | <u>\$437,500</u> | <u>1,621</u> | <u>\$435,000</u> | <u>2,190</u> | <u>\$475,500</u> | <u>2,187</u> | <u>\$470,000</u> | <u>2,437</u> | <u>\$468,000</u> | <u>2,075</u> | <u>\$495,200</u> | <u>2,848</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Waikato/BOP Medians and Numbers Sold

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|---------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|---------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Waikato Country | \$253,750 | 150 | \$243,500 | 132 | \$246,000 | 120 | \$240,000 | 123 | \$234,500 | 144 | \$237,500 | 176 |
| Hamilton City | \$332,000 | 149 | \$320,000 | 247 | \$328,000 | 229 | \$312,000 | 215 | \$316,000 | 246 | \$330,000 | 265 |
| Western BOP Country | \$440,000 | 38 | \$329,000 | 71 | \$357,500 | 64 | \$365,000 | 53 | \$350,000 | 61 | \$349,500 | 68 |
| Mount Maunganui/Papamoa | \$450,000 | 57 | \$415,000 | 97 | \$411,000 | 76 | \$432,500 | 78 | \$415,000 | 99 | \$396,500 | 112 |
| Tauranga | \$350,000 | 79 | \$341,500 | 146 | \$360,000 | 112 | \$360,000 | 119 | \$350,000 | 117 | \$343,500 | 149 |
| Rotorua | \$254,000 | 78 | \$250,000 | 80 | \$250,000 | 72 | \$231,000 | 85 | \$228,000 | 75 | \$269,000 | 73 |
| Taupo | \$335,000 | 39 | \$351,250 | 60 | \$356,500 | 48 | \$323,500 | 40 | \$325,000 | 66 | \$325,000 | 56 |
| King Country | \$152,000 | 15 | \$125,000 | 13 | \$108,750 | 12 | \$170,000 | 10 | \$206,000 | 7 | \$230,000 | 11 |
| Gisborne City | \$237,500 | 34 | \$220,000 | 55 | \$251,000 | 48 | \$225,000 | 37 | \$228,000 | 37 | \$235,000 | 43 |
| Gisborne Country | | 0 | \$170,000 | 3 | \$120,000 | 3 | \$223,500 | 2 | \$180,000 | 3 | \$387,500 | 4 |
| Eastern BOP Country | \$271,250 | 38 | \$250,000 | 40 | \$245,000 | 43 | \$270,000 | 36 | \$250,000 | 39 | \$215,000 | 60 |
| <u>Waikato/BOP</u> | <u>\$320,000</u> | <u>677</u> | <u>\$310,000</u> | <u>944</u> | <u>\$320,000</u> | <u>827</u> | <u>\$305,000</u> | <u>798</u> | <u>\$315,000</u> | <u>894</u> | <u>\$312,500</u> | <u>1,017</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Hawkes Bay Medians and Numbers Sold

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|--------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Napier City | \$279,000 | 78 | \$295,000 | 101 | \$309,000 | 71 | \$282,000 | 84 | \$292,500 | 85 | \$308,000 | 90 |
| Hastings City | \$284,000 | 63 | \$268,750 | 102 | \$270,000 | 87 | \$250,000 | 67 | \$282,500 | 80 | \$259,750 | 94 |
| Hawkes Bay Country | \$298,000 | 13 | \$301,500 | 13 | \$274,000 | 8 | \$295,500 | 7 | \$315,000 | 14 | \$255,000 | 12 |
| Waipawa Area | \$210,000 | 3 | \$165,000 | 3 | \$300,250 | 2 | \$200,000 | 3 | \$170,000 | 7 | \$161,000 | 6 |
| Waipukurau Area | \$183,750 | 8 | \$157,500 | 8 | \$185,000 | 7 | \$175,000 | 9 | \$325,000 | 3 | \$157,500 | 4 |
| Dannevirke Borough | \$135,000 | 15 | \$137,000 | 17 | \$165,500 | 16 | \$151,000 | 25 | \$130,000 | 7 | \$197,500 | 4 |
| <u>Hawkes Bay</u> | <u>\$267,000</u> | <u>180</u> | <u>\$265,000</u> | <u>244</u> | <u>\$270,250</u> | <u>191</u> | <u>\$260,000</u> | <u>195</u> | <u>\$287,750</u> | <u>196</u> | <u>\$281,000</u> | <u>210</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Manawatu/Wanganui Medians and Numbers Sold

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|---------------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Palmerston North City | \$294,500 | 82 | \$267,500 | 138 | \$273,000 | 99 | \$259,750 | 106 | \$255,000 | 108 | \$272,000 | 141 |
| Feilding | \$230,000 | 16 | \$210,000 | 21 | \$259,000 | 27 | \$218,500 | 26 | \$270,000 | 35 | \$251,500 | 32 |
| Levin | \$234,000 | 37 | \$168,000 | 27 | \$200,000 | 37 | \$198,000 | 37 | \$169,000 | 23 | \$165,250 | 34 |
| Pahiatua | \$110,000 | 9 | \$230,000 | 12 | \$140,250 | 8 | \$145,000 | 3 | \$155,250 | 6 | \$170,000 | 7 |
| Manawatu Country | \$211,000 | 16 | \$165,000 | 26 | \$210,000 | 33 | \$144,000 | 18 | \$182,000 | 35 | \$202,500 | 36 |
| <i>Manawatu</i> | <i>\$255,000</i> | <i>160</i> | <i>\$233,750</i> | <i>224</i> | <i>\$240,000</i> | <i>204</i> | <i>\$226,000</i> | <i>190</i> | <i>\$237,000</i> | <i>207</i> | <i>\$237,000</i> | <i>250</i> |
| <u>Manawatu Region</u> | <u>\$255,000</u> | <u>160</u> | <u>\$233,750</u> | <u>224</u> | <u>\$240,000</u> | <u>204</u> | <u>\$226,000</u> | <u>190</u> | <u>\$237,000</u> | <u>207</u> | <u>\$237,000</u> | <u>250</u> |
| Waverley | \$95,000 | 1 | \$160,000 | 1 | \$125,000 | 1 | \$170,000 | 2 | \$125,000 | 1 | | 0 |
| Wanganui City | \$180,000 | 41 | \$160,000 | 43 | \$195,000 | 39 | \$170,000 | 38 | \$173,750 | 56 | \$174,500 | 56 |
| Raetihi/Ohakune/Taihape | \$134,500 | 12 | \$138,000 | 3 | \$163,000 | 7 | \$85,000 | 7 | \$203,000 | 6 | \$188,000 | 8 |
| Rangitikei | \$140,000 | 7 | \$175,000 | 11 | \$162,500 | 14 | \$157,500 | 9 | \$221,000 | 11 | \$100,000 | 11 |
| Wanganui Country | \$235,000 | 3 | \$433,000 | 1 | \$350,000 | 3 | \$235,000 | 4 | \$297,500 | 6 | \$397,500 | 4 |
| <i>Wanganui</i> | <i>\$174,500</i> | <i>64</i> | <i>\$162,600</i> | <i>59</i> | <i>\$195,000</i> | <i>64</i> | <i>\$165,000</i> | <i>60</i> | <i>\$182,500</i> | <i>80</i> | <i>\$187,000</i> | <i>79</i> |
| <u>Wanganui Region</u> | <u>\$174,500</u> | <u>64</u> | <u>\$162,600</u> | <u>59</u> | <u>\$195,000</u> | <u>64</u> | <u>\$165,000</u> | <u>60</u> | <u>\$182,500</u> | <u>80</u> | <u>\$187,000</u> | <u>79</u> |
| <u>Manawatu/Wanganui</u> | <u>\$225,000</u> | <u>224</u> | <u>\$225,000</u> | <u>283</u> | <u>\$231,500</u> | <u>268</u> | <u>\$218,000</u> | <u>250</u> | <u>\$227,000</u> | <u>287</u> | <u>\$230,550</u> | <u>329</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Taranaki Medians and Numbers Sold

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Taranaki Country | \$212,500 | 28 | \$231,000 | 28 | \$231,250 | 30 | \$280,000 | 23 | \$186,000 | 32 | \$240,000 | 29 |
| Waitara | \$188,000 | 9 | \$210,000 | 11 | \$216,000 | 8 | \$185,000 | 7 | \$275,000 | 9 | \$205,000 | 15 |
| New Plymouth City | \$340,000 | 62 | \$305,750 | 78 | \$300,000 | 101 | \$281,250 | 98 | \$314,500 | 104 | \$290,000 | 94 |
| Bell Block | \$325,000 | 7 | \$307,500 | 16 | \$357,000 | 13 | \$292,500 | 10 | \$276,500 | 10 | \$325,000 | 16 |
| Stratford | \$179,000 | 20 | \$220,000 | 7 | \$165,000 | 14 | \$200,000 | 7 | \$185,000 | 16 | \$219,000 | 15 |
| Hawera | \$212,000 | 29 | \$200,750 | 26 | \$247,000 | 16 | \$190,000 | 21 | \$225,000 | 20 | \$270,000 | 21 |
| <u>Taranaki</u> | <u>\$253,500</u> | <u>155</u> | <u>\$258,000</u> | <u>166</u> | <u>\$280,000</u> | <u>182</u> | <u>\$270,500</u> | <u>166</u> | <u>\$272,000</u> | <u>191</u> | <u>\$275,000</u> | <u>190</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

R059 Reinz Property Market Report

For Period Mar 2012

Wellington Medians and Numbers Sold

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|--------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Wairarapa | \$243,000 | 51 | \$225,000 | 65 | \$250,000 | 55 | \$220,000 | 31 | \$237,500 | 56 | \$229,000 | 55 |
| Upper Hutt | \$350,000 | 61 | \$300,000 | 76 | \$347,500 | 58 | \$300,000 | 65 | \$315,000 | 55 | \$345,000 | 73 |
| Hutt Valley | \$315,000 | 111 | \$333,000 | 135 | \$345,000 | 147 | \$382,250 | 130 | \$330,000 | 130 | \$339,000 | 133 |
| Otaki / Paekakariki | \$358,000 | 65 | \$317,400 | 104 | \$382,500 | 98 | \$350,000 | 112 | \$341,000 | 93 | \$350,000 | 107 |
| Pukerua Bay / Tawa | \$385,000 | 71 | \$355,000 | 72 | \$395,000 | 74 | \$417,500 | 82 | \$375,000 | 77 | \$380,000 | 82 |
| Northern Wellington | \$440,000 | 79 | \$446,000 | 99 | \$420,000 | 97 | \$450,000 | 85 | \$445,500 | 82 | \$450,000 | 78 |
| Western Wellington | \$505,000 | 37 | \$545,000 | 44 | \$560,000 | 57 | \$520,000 | 57 | \$563,250 | 50 | \$491,250 | 62 |
| Southern Wellington | \$471,000 | 49 | \$465,000 | 45 | \$490,000 | 65 | \$469,500 | 48 | \$500,000 | 37 | \$495,000 | 59 |
| Eastern Wellington | \$527,000 | 34 | \$480,000 | 53 | \$531,000 | 54 | \$553,050 | 48 | \$537,000 | 39 | \$505,500 | 52 |
| Central Wellington | \$540,000 | 45 | \$398,300 | 62 | \$492,500 | 58 | \$450,000 | 52 | \$492,000 | 64 | \$494,000 | 61 |
| <u>Wellington</u> | <u>\$410,000</u> | <u>603</u> | <u>\$376,000</u> | <u>755</u> | <u>\$409,000</u> | <u>763</u> | <u>\$415,000</u> | <u>710</u> | <u>\$388,000</u> | <u>683</u> | <u>\$393,750</u> | <u>762</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Nelson/Marlborough Medians and Numbers Sold

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|--|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Nelson City Zone | \$307,500 | 70 | \$317,000 | 109 | \$327,500 | 92 | \$330,000 | 89 | \$326,500 | 96 | \$345,500 | 91 |
| Richmond | \$418,500 | 14 | \$325,000 | 30 | \$430,000 | 17 | \$355,000 | 21 | \$368,750 | 30 | \$376,500 | 21 |
| Motueka | \$320,000 | 18 | \$290,500 | 28 | \$268,500 | 18 | \$333,500 | 18 | \$342,000 | 31 | \$320,250 | 38 |
| Takaka | \$317,000 | 6 | \$570,000 | 2 | \$332,500 | 4 | \$238,000 | 3 | \$294,500 | 4 | \$320,000 | 4 |
| Nelson Country | \$330,000 | 11 | \$322,000 | 15 | \$401,100 | 27 | \$367,500 | 16 | \$375,000 | 26 | \$375,000 | 18 |
| <i>Nelson Council = Nelson City Zone PLUS Nelson Country, Richmond, Takaka & Motueka Zones</i> | <i>\$338,000</i> | <i>119</i> | <i>\$320,000</i> | <i>184</i> | <i>\$353,250</i> | <i>158</i> | <i>\$340,000</i> | <i>147</i> | <i>\$338,000</i> | <i>187</i> | <i>\$350,250</i> | <i>172</i> |
| Marlborough Sounds | \$395,000 | 3 | \$345,000 | 1 | \$436,000 | 5 | \$730,000 | 3 | \$1,260,000 | 4 | \$540,000 | 5 |
| Marlborough/Kaikoura | \$310,000 | 81 | \$312,500 | 101 | \$310,000 | 60 | \$267,000 | 64 | \$297,750 | 96 | \$297,000 | 103 |
| <i>Marlborough</i> | <i>\$311,250</i> | <i>84</i> | <i>\$312,750</i> | <i>102</i> | <i>\$320,000</i> | <i>65</i> | <i>\$280,000</i> | <i>67</i> | <i>\$300,000</i> | <i>100</i> | <i>\$300,000</i> | <i>108</i> |
| <u>Nelson/Marlborough</u> | <u>\$315,000</u> | <u>203</u> | <u>\$320,000</u> | <u>286</u> | <u>\$337,000</u> | <u>223</u> | <u>\$329,000</u> | <u>214</u> | <u>\$330,000</u> | <u>287</u> | <u>\$330,500</u> | <u>280</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

R059 Reinz Property Market Report

For Period Mar 2012

Canterbury/Westland Medians and Numbers Sold

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|------------------------------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Central (Inside,4 Avenues) | \$266,000 | 34 | \$265,000 | 16 | \$292,250 | 16 | \$610,000 | 2 | \$291,500 | 6 | \$292,000 | 3 |
| Nth East(Avnda/Avsi/Bur/Park) | \$366,000 | 36 | \$300,000 | 67 | \$327,000 | 42 | \$345,000 | 5 | \$348,000 | 25 | \$367,500 | 24 |
| East(Aran/Bxly/Brom/Linwd) | \$265,000 | 19 | \$210,000 | 43 | \$230,000 | 39 | \$245,000 | 5 | \$219,750 | 23 | \$221,150 | 14 |
| Sth East(Hthct/Opawa/Wlstn) | \$251,000 | 25 | \$260,500 | 28 | \$290,000 | 22 | \$232,750 | 7 | \$271,000 | 12 | \$233,750 | 18 |
| Sth Inner (Sydhm/Wlthm) | \$226,500 | 10 | \$220,500 | 15 | \$212,000 | 9 | \$285,000 | 3 | \$182,000 | 9 | \$226,000 | 11 |
| Sth Outer (Beck/Bow/Casfl/Stma) | \$311,500 | 26 | \$355,000 | 23 | \$297,000 | 22 | \$318,000 | 9 | \$396,250 | 18 | \$473,550 | 19 |
| S/W Inner(Addtn/Smfld/Sprey) | \$291,000 | 23 | \$285,000 | 33 | \$300,000 | 33 | \$306,750 | 18 | \$309,000 | 26 | \$328,000 | 47 |
| S/W Outer(Hlswl/Himtn/Hnhy) | \$375,250 | 30 | \$317,000 | 54 | \$350,500 | 32 | \$290,000 | 15 | \$415,000 | 49 | \$380,000 | 57 |
| West Inner(Riccn/Upper Riccn) | \$300,000 | 17 | \$270,000 | 33 | \$310,000 | 17 | \$440,000 | 13 | \$355,545 | 22 | \$315,000 | 23 |
| West Outer (Heih/Hby/Sckbn/Tem) | \$267,500 | 28 | \$274,500 | 50 | \$270,000 | 41 | \$253,500 | 14 | \$298,000 | 39 | \$320,000 | 47 |
| N/W Inner(Fendn/llam/Meriv) | \$477,500 | 50 | \$494,940 | 76 | \$620,000 | 57 | \$537,500 | 22 | \$545,000 | 50 | \$516,000 | 58 |
| Avonhead | \$392,500 | 28 | \$346,000 | 34 | \$365,000 | 27 | \$328,000 | 9 | \$391,000 | 30 | \$406,000 | 30 |
| N/W Outer(Brynd/Burns) | \$360,000 | 25 | \$336,000 | 47 | \$333,000 | 40 | \$351,000 | 20 | \$361,500 | 36 | \$429,500 | 42 |
| Nth Inner(Dal/Rich/Shly/Stalb) | \$315,000 | 65 | \$278,000 | 86 | \$315,000 | 56 | \$312,500 | 19 | \$325,000 | 53 | \$301,500 | 46 |
| Nth Outer(Bfst/Bish/Pap/Redwd) | \$335,000 | 57 | \$305,000 | 71 | \$335,500 | 61 | \$311,000 | 23 | \$340,000 | 73 | \$372,000 | 54 |
| Seaside Sth(Rdcfs/Sumfl) | \$610,000 | 12 | \$405,000 | 15 | \$550,000 | 13 | \$360,000 | 1 | \$465,500 | 10 | \$508,000 | 11 |
| Seaside Nth (Nb/Nthbeach/Sthnb) | \$268,500 | 21 | \$252,000 | 37 | \$275,000 | 37 | \$220,000 | 4 | \$281,000 | 15 | \$271,288 | 26 |
| All Hill(Cash/Clh/Mtp/Scar/Wm) | \$595,500 | 20 | \$550,000 | 21 | \$521,500 | 18 | | 0 | \$532,000 | 7 | \$517,500 | 8 |
| Harbourside(All Lytl&Harbour) | \$426,000 | 14 | \$404,000 | 9 | \$348,000 | 13 | \$502,500 | 4 | \$312,000 | 5 | \$490,000 | 4 |
| <i>Christchurch City</i> | <i>\$335,000</i> | <i>540</i> | <i>\$302,750</i> | <i>758</i> | <i>\$320,000</i> | <i>595</i> | <i>\$320,000</i> | <i>193</i> | <i>\$350,000</i> | <i>508</i> | <i>\$354,250</i> | <i>542</i> |
| Banks Pen(East Of Motukarara) | \$455,000 | 2 | \$505,000 | 7 | \$295,000 | 2 | \$270,000 | 7 | \$377,500 | 4 | \$360,000 | 5 |
| Kaiapoi | \$295,000 | 11 | \$290,500 | 24 | \$305,000 | 18 | \$360,000 | 9 | \$315,000 | 19 | \$319,750 | 24 |
| Rangiora | \$300,000 | 29 | \$307,500 | 34 | \$289,000 | 41 | \$330,000 | 37 | \$400,000 | 38 | \$325,000 | 35 |
| Nth Cant(All Nth&W Ofnthwaimk) | \$347,000 | 27 | \$265,000 | 21 | \$306,000 | 39 | \$343,000 | 22 | \$349,500 | 50 | \$325,000 | 45 |

R059 Reinz Property Market Report

For Period Mar 2012

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|-----------------------------------|-------------------------|-------------------|-------------------------|---------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Cant Ctry(Alloth W&S To Midcan) | \$385,000 | 30 | \$370,000 | 43 | \$362,000 | 37 | \$338,500 | 56 | \$419,500 | 60 | \$410,500 | 59 |
| Mid Cant(Rakaia/R-Rangitata R) | \$267,500 | 50 | \$260,000 | 59 | \$266,000 | 37 | \$215,500 | 38 | \$248,000 | 53 | \$240,000 | 63 |
| Timaru | \$230,000 | 53 | \$220,000 | 72 | \$225,000 | 40 | \$220,000 | 57 | \$263,500 | 64 | \$233,250 | 74 |
| Sth Cant(Below Rangitata Riv) | \$225,000 | 44 | \$192,500 | 34 | \$213,500 | 30 | \$190,000 | 27 | \$209,000 | 52 | \$208,500 | 47 |
| West Coast | \$180,000 | 35 | \$173,938 | 38 | \$220,500 | 32 | \$209,000 | 31 | \$219,500 | 48 | \$207,500 | 66 |
| <i>Other Canterbury/Westland</i> | <i>\$268,000</i> | <i>281</i> | <i>\$252,000</i> | <i>332</i> | <i>\$272,500</i> | <i>276</i> | <i>\$268,750</i> | <i>284</i> | <i>\$300,000</i> | <i>388</i> | <i>\$263,500</i> | <i>418</i> |
| <i>Outer Canterbury</i> | <i>\$268,000</i> | <i>281</i> | <i>\$252,000</i> | <i>332</i> | <i>\$272,500</i> | <i>276</i> | <i>\$268,750</i> | <i>284</i> | <i>\$300,000</i> | <i>388</i> | <i>\$263,500</i> | <i>418</i> |
| <u>Canterbury/Westland</u> | <u>\$311,000</u> | <u>821</u> | <u>\$290,000</u> | <u>1,090</u> | <u>\$305,000</u> | <u>871</u> | <u>\$290,000</u> | <u>477</u> | <u>\$330,500</u> | <u>896</u> | <u>\$320,000</u> | <u>960</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Central Otago Lakes Medians and Numbers Sold

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|-----------------------------------|-------------------------|------------------|-------------------------|-------------------|-------------------------|------------------|-------------------------|------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Central | \$450,000 | 53 | \$380,000 | 57 | \$367,000 | 43 | \$375,000 | 43 | \$362,500 | 61 | \$379,500 | 70 |
| Queenstown | \$502,500 | 32 | \$535,000 | 44 | \$513,750 | 40 | \$515,000 | 41 | \$517,500 | 60 | \$445,000 | 49 |
| <u>Central Otago Lakes</u> | <u>\$480,000</u> | <u>85</u> | <u>\$435,000</u> | <u>101</u> | <u>\$440,000</u> | <u>83</u> | <u>\$442,500</u> | <u>84</u> | <u>\$395,000</u> | <u>121</u> | <u>\$395,000</u> | <u>119</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Otago Medians and Numbers Sold

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|---------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| North Otago | \$227,000 | 50 | \$200,500 | 40 | \$193,500 | 29 | \$175,250 | 44 | \$183,500 | 33 | \$220,000 | 41 |
| Dunedin City | \$265,500 | 162 | \$240,500 | 224 | \$249,000 | 213 | \$232,000 | 180 | \$258,500 | 170 | \$262,500 | 199 |
| South Otago | \$139,500 | 26 | \$172,500 | 18 | \$152,000 | 27 | \$172,000 | 25 | \$168,000 | 23 | \$180,000 | 25 |
| East Otago | \$161,250 | 4 | \$273,000 | 5 | \$282,500 | 2 | \$261,500 | 10 | \$200,000 | 6 | \$222,500 | 5 |
| <u>Otago</u> | <u>\$241,000</u> | <u>242</u> | <u>\$230,000</u> | <u>287</u> | <u>\$232,000</u> | <u>271</u> | <u>\$215,000</u> | <u>259</u> | <u>\$239,750</u> | <u>232</u> | <u>\$246,750</u> | <u>270</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

Southland Medians and Numbers Sold

| | Mar 2008 | | Mar 2009 | | Mar 2010 | | Mar 2011 | | Feb 2012 | | Mar 2012 | |
|-------------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|-------------------------|-------------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Invercargill | \$213,000 | 101 | \$183,750 | 122 | \$191,750 | 106 | \$193,500 | 104 | \$187,500 | 132 | \$200,000 | 147 |
| Bluff | \$150,000 | 3 | \$305,000 | 1 | \$260,000 | 2 | | 0 | \$153,000 | 6 | \$65,000 | 3 |
| Gore | \$145,000 | 37 | \$153,000 | 35 | \$120,000 | 20 | \$175,000 | 15 | \$170,000 | 27 | \$180,000 | 23 |
| Riverton | \$194,250 | 12 | \$275,000 | 6 | \$145,000 | 4 | \$161,500 | 8 | \$155,000 | 9 | \$211,500 | 10 |
| Winton | \$132,500 | 10 | \$171,000 | 6 | \$250,000 | 13 | \$165,000 | 9 | \$92,500 | 4 | \$222,550 | 12 |
| Te Anau | \$390,500 | 2 | \$241,000 | 8 | \$355,500 | 7 | | 0 | \$225,000 | 6 | \$221,000 | 5 |
| <u>Southland</u> | <u>\$190,500</u> | <u>165</u> | <u>\$182,000</u> | <u>178</u> | <u>\$191,750</u> | <u>152</u> | <u>\$185,750</u> | <u>136</u> | <u>\$182,250</u> | <u>184</u> | <u>\$200,000</u> | <u>200</u> |

Key to fonts used: Suburb *Local Council* Region **REINZ District**

National Sales Distribution

| Price Band | Mar 2010 | Mar 2011 | Feb 2012 | Mar 2012 |
|-----------------------|-------------|-------------|-------------|-------------|
| Under \$400,000 | 3552 | 3283 | 3684 | 4085 |
| \$400,000 - \$599,999 | 1589 | 1530 | 1515 | 1878 |
| \$600,000 - \$999,999 | 812 | 785 | 768 | 1057 |
| \$1 million and over | 208 | 250 | 201 | 310 |
| Total | 6161 | 5848 | 6168 | 7330 |